



AMBASSADE
DE FRANCE
EN AFRIQUE DU SUD,
AU LÉSO THO
ET AU MALAWI

*Liberté
Égalité
Fraternité*

Choose
France™



Southern Africa & Indian Ocean - France Business Seminar:



Driving Trade and Investment

Meet our sponsors and delegations

Johannesburg | South Africa | October 15th – 16th, 2024

Message from His Excellency David MARTINON

Ambassador of France to South Africa, Malawi and Lesotho



Ladies and Gentlemen, dear Friends,

It is with great enthusiasm that I welcome you to the third edition of the “Southern Africa & Indian Ocean – France” Business Seminar organized by Business France and The French South African Chamber of Commerce and Industry in collaboration with the French Foreign Trade Advisors, MEDEF International and our esteemed partners from Southern Africa.

At a time when the world is facing numerous challenges, Southern Africa stands out as a beacon of hope and opportunity. With economies like South Africa (the strongest African Economy) and Angola leading the way, this region is a key economic player on the African continent. The sub-region’s GDP, representing a third of Sub-Saharan Africa, is projected to grow by 2,2 % in 2024. This economic dynamism, coupled with an expanding middle class, offers an attractive market.

The recent re-election of South African President His Excellency Cyril Ramaphosa and the formation of a Government of National Unity (GNU), composed of 10 political parties, marks a pivotal moment for the region. The business community has warmly welcomed this new government, anticipating it will bring more economic stability and create a better environment for both local and international investments.

Our goals for this forum are clear: to strengthen the collaboration between French, Indian Ocean and Southern African companies in response to the increasing demand for technological solutions and services which is growing across multiple sectors, including agriculture, energy, infrastructure, logistics, healthcare, technology, and tourism. This forum also serves as a great opportunity to present various investment opportunities and facilitate discussions among stakeholders from Southern Africa, Indian Ocean, and France.

To this end, the Business seminar will feature an array of business meetings and opportunities for collaboration between French, Indian Ocean and Southern African players. With the participation of high-level delegations and influential speakers, from France and from the African continent, this forum is poised to be an unmissable event.

I wish you all a productive and inspiring third edition of the “Southern Africa & Indian Ocean – France” Business Seminar. Together, let us seize the opportunities to get closer and to develop commercial, industrial and technological partnerships in this vibrant region and in France!

Message from Benoît TRIVULCE



CEO of Business France



Ladies and Gentlemen, dear Friends,

It is with great enthusiasm that I welcome you to the third edition of the “Southern Africa & Indian Ocean – France” Business Seminar organized by Business France and The French South African Chamber of Commerce and Industry in collaboration with the French Foreign Trade Advisors, MEDEF International and our esteemed partners from Southern Africa.

At a time when the world is facing numerous challenges, Southern Africa stands out as a beacon of hope and opportunity. With economies like South Africa (the strongest African Economy) and Angola leading the way, this region is a key economic player on the African continent. The sub-region’s GDP, representing a third of Sub-Saharan Africa, is projected to grow by 2,2 % in 2024. This economic dynamism, coupled with an expanding middle class, offers an attractive market.

The recent re-election of South African President His Excellency Cyril Ramaphosa and the formation of a Government of National Unity (GNU), composed of 10 political parties, marks a pivotal moment for the region. The business community has warmly welcomed this new government, anticipating it will bring more economic stability and create a better environment for both local and international investments.

Our goals for this forum are clear: to strengthen the collaboration between French, Indian Ocean and Southern African companies in response to the increasing demand for technological solutions and services which is growing across multiple sectors, including agriculture, energy, infrastructure, logistics, healthcare, technology, and tourism. This forum also serves as a great opportunity to present various investment opportunities and facilitate discussions among stakeholders from Southern Africa, Indian Ocean, and France.

To this end, the Business seminar will feature an array of business meetings and opportunities for collaboration between French, Indian Ocean and Southern African players. With the participation of high-level delegations and influential speakers, from France and from the African continent, this forum is poised to be an unmissable event.

I wish you all a productive and inspiring third edition of the “Southern Africa & Indian Ocean – France” Business Seminar. Together, let us seize the opportunities to get closer and to develop commercial, industrial and technological partnerships in this vibrant region and in France!

Message from the organisers

South Africa is showing positive economic indicators, yet the business community has not fully felt the benefits. The country still faces challenges, including a high unemployment rate, significant inequalities and structural difficulties. However, increasing investment will be a critical step toward overcoming these issues. Despite the hurdles, South Africa is emerging as one of the most stable and promising markets in Africa, even as much of the continent struggles with growth and development.

The upcoming business forum will focus on several key issues that are vital to South Africa's continued economic progress. These include the development of a new energy and environmental strategy for both the medium and long term, addressing the challenges and opportunities in logistics and transportation across Southern Africa, and breaking down the barriers to technical education that are holding back industrial growth. These are crucial topics that will help drive the country's path to greater economic and social stability.

That said, South Africa already has a strong foundation for business. The legal system is efficient, the banking sector is world-class and the country enjoys democratic stability. Its strategic position offers a balance between key global economic blocs such as BRICS and the North, and South Africa has numerous trade agreements in place that facilitate business with both Africa and the broader international market.

French companies have long recognized South Africa's potential and remain committed to expanding their investments in the country. Collectively, these companies employ over 80,000 South Africans, 99.5% of whom are local employees. Over the past four years, French firms have invested R100 billion into the South African economy, reinforcing their commitment to its development.

Beyond economic contributions, these companies are also heavily involved in training and upskilling the local workforce, establishing technical training centers, fostering local supplier development and engaging in BEE (Black Economic Empowerment) initiatives. These efforts demonstrate the broader commitment of French businesses to supporting South Africa's transformation and long-term growth.

We are delighted to welcome companies from France, Réunion Island, Mauritius, Mayotte, Angola, Madagascar and Mozambique to this business forum, further strengthening the cooperation within the region.



Sebastien de Place

Partner at Forvis Mazars and President of the French Foreign Trade Advisors in South Africa (CCE).



Dr Yves Guénon

Chairman of the French South African Chamber of Commerce and Industry (FSACCI).



Marc Cagnard

Business France Managing Director for Sub-Saharan Africa.

Co-organized by



Sponsored by

PLATINUM



GOLD



SILVER



BRONZE



In partnership with



My contacts

South Africa



Marc CAGNARD

Managing Director for Sub-saharan Africa at Business France

marc.cagnard@businessfrance.fr



Sebastien DE PLACE

Partner at Forvis Mazars and President of the French Foreign Trade Advisors in South Africa (CCE)

sebastien.dePlace@mazars.co.za



Henri DE VILLENEUVE

CEO COBASA and Correspondent for Southern Africa - MEDEFI

henri@cobasa.co.za



Nicole BLASYK

Project Director - Inward Investments Business France

nicole.blasyk@businessfrance.fr



Clarisse HENRION

Head of Departments - Tech, Services, Retail | Healthcare & Lifestyle - Business France

clarisse.henrion@businessfrance.fr



Rorisang MOTLOGELWA

Trade Junior Advisor - Business France

rorisang.motlogelwa@businessfrance.fr



Dr Yves GUENON

Chairman of the French South African Chamber of Commerce and Industry (FSACCI)

events@fsacci.com



Thibault DORNON

Head of the Regional Economic Department for Southern Africa (DGT)

thibault.dornon@dgtresor.gouv.fr



Margaux SCHAUBROEK

Events, Communication & Marketing Manager - FSACCI

events@fsacci.com



Maeva ROYO

Head of department - Agro Technologies - Business France

maeva.royo@businessfrance.fr



Stéphane LENY

Head of department - Industry & Cleantech - Business France

stephane.leny@businessfrance.fr



Nicolas COCHE

Digital communication and business growth - Business France

nicolas.coche@businessfrance.fr

France



Pierre RENARD

Project manager
Geographical and Strategic Events
Department - Business France

pierre.renard@businessfrance.fr

+33 1 40 73 31 84



Isabelle AIMONETTI

CEO & Founder at A.G. Partners Africa PUBLICIS Groupe - Secretary General of the Africa Commission of the French Foreign Trade Advisors (CCE)

isabelle.aimonetti@ag-partners.com

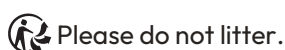
Editor: Business France **Publication Director:** Benoît Trivulce

Design: Business France

Business France - The head office: 77 boulevard Saint-Jacques, 75014 Paris.

Marseille establishment : Espace Gaymard - 2 place d'Arvieux, 13002 Marseille.

EPIC Business France - RCS : 451 930 051 R.C.S. Paris.





Choose France is a registered trademark of the French government that promotes France's economic attractiveness internationally.

www.choosefrance.fr



**AMBASSADE
DE FRANCE
EN AFRIQUE DU SUD,
AU LÉSO THO
ET AU MALAWI**

*Liberté
Égalité
Fraternité*

The French Embassy in South Africa, based in Pretoria, serves as the official representation of the French government to the Republic of South Africa. Its mission is to promote and protect the interests of France while fostering strong diplomatic relations between the two countries.

The embassy's primary responsibilities include:

- Political relations: Engaging in dialogue with South African authorities on bilateral, regional, and global issues of mutual concern, such as peace, security, and international governance.
- Economic cooperation: Supporting trade relations and investment opportunities between France and South Africa, as well as promoting French businesses.
- Cultural and scientific diplomacy: Encouraging cooperation in education, culture, and research through initiatives like language promotion, student exchanges, and scientific collaborations.
- Development cooperation: Collaborating on sustainable development projects and joint efforts in areas such as environmental protection, health, and social welfare.
- Consular services: Assisting French nationals residing or traveling in South Africa with matters such as visas, passports, legal documentation, and emergency assistance.

The embassy also serves as a point of coordination for French institutions and agencies operating in South Africa, ensuring cohesive representation of France's policies and interests.

za.ambafrance.org/-English-



Business France has a clear mission: to boost French entrepreneurial audacity in France and throughout the world. Thanks to our network of more than 1,400 employees in France and worldwide, we support French export businesses step by step, providing advice, crucial information on the markets and access to reliable partners. We also promote France to foreign investors, making it easier for them to establish themselves. At the same time, we promote the VIE international internship program, a unique experience for young talent abroad.

Alongside CCI France and Bpifrance, we form Team France Export, supporting France's different regions and their entrepreneurial fabric as they succeed in international markets. Together, let's raise the flag of French business throughout the world! www.businessfrance.fr



FRENCH SOUTH AFRICAN CHAMBER OF COMMERCE AND INDUSTRY

The French South African Chamber of Commerce Industry (FSACCI) was established in 1979 with the ultimate goal of fostering effective business support for French companies in South Africa, and those that wished to set up business links with France. For more than 40 years, FSACCI has been a bridge between French and South African stakeholders at all levels of business.

With the passage of time, FSACCI has formed its roots in South Africa and expanded beyond its founding objective of supporting French business in South Africa. Ultimately, FSACCI has become the face of French business in the South African market. www.fsacci.com



4,500 businesswomen and men and experts in the international domain promoting France's development for more than 120 years. Present in every region of France and in more than 150 countries.

The Conseillers du Commerce extérieur de la France (French Foreign Trade Advisors or CCEs) voluntarily share their experience working for the development of France. They carry out concrete actions on a daily basis in partnership with public and private players who have a role in promoting and supporting the internationalisation of French companies.

Appointed by the Prime Minister, CCEs are vested with four missions by public authorities :

- Advising public authorities,
- Supporting businesses,
- Training young people for the international stage,
- Promoting the attractiveness.

The French Foreign Trade Advisors in Africa count 50 members
www.cnccef.org/en



MEDEF International is a non-profit private-funded organisation, created in 1989 by MEDEF, the French Business Confederation. MEDEF International is the most representative organisation of the French private sector at an international level. It is chaired by Mr Frederic SANCHEZ, CEO of FIVES GROUP.

MEDEF International aims at promoting the French companies' know-how abroad through collective actions. MEDEF International supports trade, technologic cooperation and investments, long-term partnerships, especially on emerging and developing markets as well as reconstruction markets.

It gathers every year about 7100 French companies already operating in the world, in 85 Business Councils headed by 55 CEOs of major international French companies.

www.medefinternational.fr/english/

Table of content

EVENT DETAILS - 14

SPONSORS - 15

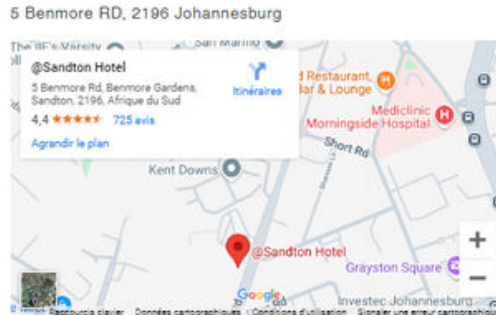
BUSINESS FRANCE DELEGATION - 27

MEDEFI DELEGATION - 35

TECHNICAL EDUCATION - 40

Event details

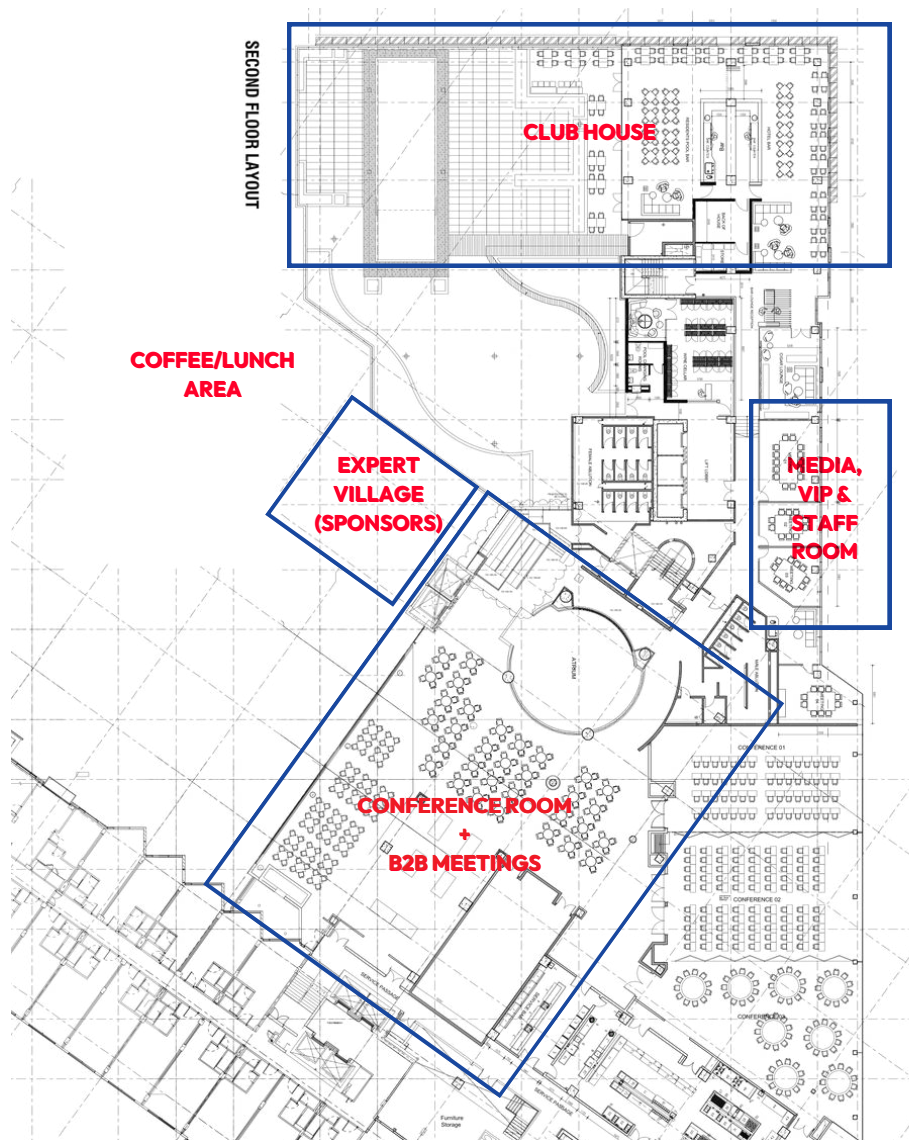
Event location



@Sandton Hotel

5 Benmore Rd, Benmore Gardens, Sandton 2196
Téléphone : +27 (0) 11 395 4777

Event layout plan



Sponsors

AFRICAN EAGLE - 16

AFRICAWORKS - 16

AFRICA GLOBAL LOGISTICS - 16

AGS - 17

AIR LIQUIDE - 17

AIRBUS - 17

ALLIANCE FRANÇAISE - 18

ALSTOM - 18

BPIFRANCE - 18

CANAL+ - 19

CFAO - 19

CLARINS - 19

CLUB MED - 20

COBRA GROUP - 20

DASSAULT SYSTÈMES - 20

EDB MAURICE - 21

ENVIROSERV - 21

FORVIS MAZARS - 21

FRENCH TECH - 22

PERNOD RICARD - 22

PROPARCO - 22

SANOFI - 23

HAVAS - 23

INTERWASTE - 23

INVESTEC - 24

KASADA - 24

LEX AFRICA - 24

L'OREAL - 25

SOUFFLET MALT - 25

TOTAL ENERGIES - 25

VEOLIA - 26

VODACOM - 26

WILTONS - 26

📍 South Africa

AFRICAN EAGLE

Stéphane KACEDAN
Director African Eagle
stephank@aecpt.co.za



African Eagle is one of the major inbound operators in Southern and Eastern Africa with offices in Johannesburg and Cape Town, (South Africa), Windhoek and Swakopmund (Namibia), Victoria Falls (Zimbabwe and Nairobi (Kenya).

We operated our first tours in 1993 and have accumulated 31 years of experience as specialist tour operator. We specialise in tailor made packages, hotels transfers, restaurants, visits day tours, guided tours, car rental, train journey, boat trips, etc. All services can be combined to suit your needs. You can make your own package, adapt our self drive itineraries or request the expert knowledgs of our consultants.

www.africaneagle.com/home.aspx

📍 South Africa

AFRICAWORKS

Ade CARNIEL
Head of Operations
ade@africaworks.co

AFRICAWORKS

AfricaWorks is the leading coworking operator in Africa with 20+ spaces (open and under development) across 8 cities on the continent - Abidjan, Accra, Cape Town, Dakar, Johannesburg, Lagos, and Lusaka.

We provide state-of-the-art flex office and coworking solutions for businesses of all sizes across the continent supporting over 500 enterprise members. Our clientele includes industry giants like ByteDance, L'Oreal, Paystack, Universal Music, Flutterwave, IBM, Glovo, and many more.

www.africaworks.co

📍 South Africa

AFRICA GLOBAL LOGISTICS

Koen ROMBOUTS
Managing Director - Southern African Corridor
koen.rombouts@aglgroup.com



Africa Global Logistics (AGL) is the leading multimodal logistics operator (port, logistics, sea and rail) in Africa. The company is now part of the MSC Group, a world reference shipping and logistics group.

Having developed expertise over more than a century and with more than 23,000 employees working in 49 countries, including Timor and Haiti, AGL provides it's Africa and global customers with global, customized and innovative logistics solutions, with the ambition of making a lasting contribution to Africa's transformation.

www.agl.co.za

📍 South Africa

AGS

Nathalie JEANNEAU

Africa Director

nathalie.jeanneau@agsafrica.com

www.ags-globalsolutions.com



The AGS Group offers international removals, relocation and records management services in 103 countries worldwide.

📍 South Africa

AIR LIQUIDE

Lasad JOUANI

Vice President, Air Liquide Large

Industries South Africa

lasad.jouani@airliquide.com



Air Liquide is a world leader in gases, technologies and services for Industry and Health. Oxygen, nitrogen and hydrogen are essential small molecules for life, matter and energy. They embody Air Liquide's scientific territory and have been at the core of the company's activities since its creation in 1902. Air Liquide's ambition is to be a leader in our industry, deliver long term performance and contribute to a more sustainable world.

In South Africa, Air Liquide is running the largest oxygen production site in the world in Secunda with a total installed capacity of 47,000 tonnes/day. In 2021, the company acquired Sasol's 16 oxygen production units and onboarded 230 employees under the new subsidiary called Air Liquide Large Industries South Africa (ALLISA). Prior to this, since 2018, Air Liquide had been operating a 17th oxygen production unit for Sasol on the Secunda site, with a total production capacity of 5,000 tonnes per day.

www.airliquide.com

📍 South Africa

AIRBUS

Nam-Binh HOANG

Managing Director Airbus

Southern Africa (AZA)

nam-binh.hoang@airbus.com

“We pioneer sustainable aerospace for a safe and united world.”

Airbus is a global aerospace pioneer operating in the commercial aircraft, helicopter, defence and space sectors.

Airbus Southern Africa (Pty) Ltd has maintained a presence in Africa since 1994 and has its headquarters at Grand Central Airport in Midrand, South Africa.

As a world-leading aerospace company, Airbus designs, manufactures and supports a range of 100-600 seat commercial airliners, military transport and special missions aircraft, helicopters, rocket launchers and satellites. It also provides a comprehensive array of aviation, space and geo-intelligence systems and solutions to government and civilian customers.

Airbus Helicopters provides and supports the most efficient civil and military helicopter solutions to Southern African and Indian Ocean customers who operate an in-service fleet of around 300 turbine helicopters to serve, protect, save lives and safely transport passengers in highly demanding environments. The Airbus range of civil helicopters is designed to fly safely in all situations at the lowest possible cost. From single and twin-engine light and medium rotorcraft to those in the eleven-ton-class, Airbus has the right product to handle civil and military missions.

Airbus Defence and Space is responsible for sales and support of military transport aircraft in service with the SA Air Force and other armed forces in the SADC region. It also supplies satellite images, geo-intelligence and space data solutions to government, research and commercial customers.

Airbus employs a workforce of around 134,000 people worldwide and in South Africa.

www.airbus.com/en

📍 South Africa

ALLIANCE FRANÇAISE



Lionel SCHUTZ

Director

director@jhb.alliance.org.za

The Alliance Française of Johannesburg is a non-profit organization that aims to promote the French language and culture in South Africa. Founded in 1950, the Alliance Française of Johannesburg is part of a worldwide network of over 830 Alliances Françaises, which are committed to spreading the French language and fostering cultural exchange between France and other countries.

The Alliance Française of Johannesburg is also involved in various community outreach programs, which aim to promote cultural diversity and cross-cultural understanding. The Alliance Française of Johannesburg provides a valuable resource for the local community, and reinforces the ties between South Africa and France.

jhb.alliance.org.za

📍 South Africa

ALSTOM



Tristan LE MASNE

Managing Director Southern Africa

tristan.le-masne@alstomgroup.com

Alstom commits to contribute to a low carbon future by developing and promoting innovative and sustainable transportation solutions that people enjoy riding. From high-speed trains, metros, monorails, trams, locomotives, to turnkey systems, services, infrastructure, signalling and digital mobility, Alstom offers diverse customers the broadest portfolio in the industry.

With a presence in 64 countries and a talent base of over 84,700 people from 184 nationalities, the company focuses its design, innovation, and project management skills to where mobility solutions are needed most. Listed in France, Alstom generated revenues of €17.6 billion for the fiscal year ending 31 March 2024.

www.alstom.com

📍 South Africa

BPIFRANCE



Yves BATTESTI

Regional Manager - Eastern, Southern Africa & Indian Ocean

yves.battesti@bpifrance.fr

Bpifrance is a French public investment bank dedicated to supporting entrepreneurs at every stage of their business journey. Established in 2013, it provides a comprehensive range of financial solutions, including funding, guarantees, and equity investment, focusing on micro-businesses, SMEs, and mid-caps. Bpifrance also champions innovation, offering programs to accelerate growth and international expansion.

With a mission to foster economic development, the bank promotes networking and knowledge sharing among entrepreneurs through events and learning expeditions, helping them to thrive both locally and globally.

www.bpifrance.com

📍 South Africa

CANAL+

Grace LOUBASSOU

Director of Institutional Relations and CSR Africa

grace.loubassou@canal-plus.com

www.canalplus-impact.com



Canal+ Group is a prominent player in the global media landscape, specializing in the creation and distribution of content. With over 26 million subscribers in more than 50 countries, Canal+ has established itself as a leader in pay television, especially in France where it is the foremost provider.

In Africa, Canal+ has a significant presence, being the largest shareholder in MultiChoice, which is a key player in the region's pay television market. The company continually adapts to the evolving media environment, enhancing its service offerings by integrating popular streaming platforms into its packages.

📍 South Africa

CFAO

Philippe FRANIATTE

CEO - CFAO Healthcare South Africa

pfraniatte@cfao.com

www.cfao.co.za



CFAO South Africa is a key player in South Africa's mobility market. Our team of 7000 colleagues delivers an integrated ecosystem that includes a wide range of services, such as the sale and rental of vehicles and trucks, supply-chain solutions, logistics, material handling, assembly, and the import and export of automotive components for the automotive industry.

CFAO South Africa is a regional division of the pan-African business, CFAO Group, headquartered in France and is a wholly-owned subsidiary of Toyota Tsusho Corporation in Japan.

Leveraging our extensive market knowledge and partnerships, we contribute to the development and growth of the automotive industry. Our strong expansion vision in South Africa aligns with the Group's expansion strategy into Africa in the automotive industry and other sectors such as healthcare and renewable energy.

📍 South Africa

CLARINS

Isabel MARTINS

CEO

isabel.martins@clarins.com

www.clarins.co.za



Clarins is a leading French skincare and cosmetics brand, founded in 1954 by Jacques Courtin-. Renowned for its use of plant-based ingredients, Clarins emphasizes natural beauty and innovation, with popular products like the Double Serum and Lip Comfort Oil.

The company operates in over 150 countries and maintains a commitment to sustainability and ethical practices, having stopped animal testing long before it became mandatory. Clarins also runs over 125 stores and nearly 600 spa treatment rooms worldwide, providing a unique customer experience while focusing on digital growth and maintaining its family-owned heritage.

📍 South Africa

CLUB MED

Olivier PERILLAT-PIRATOINE

Managing Director Club Med Southern Africa

olivier.perillat-piratoine@clubmed.com

www.clubmed.co.za



Worldwide leader of upscale all-inclusive holidays and most desirable lifestyle travel brand. We are building a resort in South Africa which will open in 2026. It will be the second largest hospitality infrastructure in the country.

📍 South Africa

COBRA GROUP

Jose MINGUILLON-FORTEZA

Managing Director Africa

jminguillon@grupocobra.com



Cobra IS, a subsidiary of the VINCI Group, operates in around 65 countries, providing expertise in applied industrial engineering. The company offers specialized services across various sectors, including energy, industry, telecommunications, and mobility. With a focus on building strong client relationships, Cobra IS undertakes large-scale Engineering, Procurement, and Construction (EPC) projects, particularly in the energy sector, managing everything from design to operation and maintenance.

Additionally, Cobra IS is skilled in developing, constructing, and financing projects related to energy transition and environmental sustainability.

www.grupocobra.com/en/south-africa

📍 South Africa

DASSAULT SYSTÈMES

Nekita VAN DER VENT

Marketing

nekita.vandervent.intern@3ds.com



Dassault Systèmes, the 3DEXPERIENCE Company, is a catalyst for human progress. We provide business and people with collaborative virtual environments to imagine sustainable innovations. By creating virtual twin experiences of the real world with our 3DEXPERIENCE platform and applications, our customers can redefine the creation, production and life-cycle-management processes of their offer and thus have a meaningful impact to make the world more sustainable.

The beauty of the Experience Economy is that it is a human-centered economy for the benefit of all – consumers, patients and citizens. Dassault Systèmes brings value to more than 300,000 customers of all sizes, in all industries, in more than 150 countries.

www.3ds.com

📍 Mauritius

EDB MAURICE

Kishan CHETTY

Executive Assistant

kishan@edbmauritius.org



The Economic Development Board (EDB) of Mauritius was established in January 2018 to promote and facilitate investment in the country. It drives sustainable economic growth and enhances the business climate. The EDB supports both local and foreign investments by providing resources and advocating for policies that improve competitiveness.

In southern Africa and the Indian Ocean region, the EDB aims to position Mauritius as a strategic investment hub, leveraging regional opportunities and fostering partnerships to help businesses expand into the broader African market.

edbmauritius.org

📍 South Africa

ENVIROSERV

Dean THOMPSON

CEO

dean.thompson@enviroserv.co.za



EnviroServ, a SUEZ company, offers environmental solutions that combine strong management, operational expertise, and a deep commitment to quality and environmental stewardship. We provide comprehensive waste, water, and wastewater management solutions that help industries and municipalities enhance their environmental and economic performance while meeting regulatory standards.

EnviroServ has a number of strategic partners including the global SUEZ as well as local Royal Bafokeng Holdings (RBH) and African Infrastructure Investment Managers (AIIM).

- A partner of SUEZ committed to advancing sustainability and the Circular Economy,
- Resolute on providing stakeholders with environmental peace of mind,
- With a solid 45-year history, we have consistently operated with the highest level of integrity,
- Possess a deep understanding of the market and expertly navigate operations across sub-Saharan Africa,
- Consistently invest in best practices, cutting-edge resources, and advanced technology across all our waste management facilities,
- Enablers that are perceptive to customers' needs, and provide solutions that support the sustainable development of industries and communities.

www.enviroserv.co.za

📍 South Africa

FORVIS MAZARS

Sébastien de Place

Partner at Forvis Mazars & President

sebastien.dePlace@mazars.co.za



Forvis Mazars is a leading global professional services network operating under a single brand with just two members: Forvis Mazars, LLP in the United States and Forvis Mazars Group SC, an internationally integrated partnership operating in over 100 countries and territories. Both members share a commitment to providing an unmatched client experience, delivering audit & assurance, tax, advisory and consulting services across the globe.

www.forvismazars.com/za/en

📍 South Africa

FRENCH TECH

Arnaud BLANCHET

President of the South African Board

arnaud.blanchet@shopitapp.co

www.frenchtechsouthafrica.com



La French Tech is a one-of-a-kind movement launched by France and powered by a global network of local chapters that bring together startups, investors, policymakers, and community builders.

La French Tech South Africa facilitates exchanges between South Africa and France in the fields of technology, innovation and entrepreneurship. La French Tech South Africa has growing hubs in Cape Town, Johannesburg, Pretoria and Durban.

📍 South Africa

PERNOD RICARD

Bojena SAUNDERS

Brand advocacy manager

bo.devereux@pernod-ricard.com

www.pernod-ricard.com/en



Convivialité is the heart of everything we do, from our vineyards and farms to distilleries, production sites, retail outlets and offices around the world.

We are committed to offering products and experiences which surprise and delight, and to ensuring a respectful, diverse and sustainable future filled with positive human connections for all.

📍 South Africa

PROPARCO

Steven GARDON

**Regional Director for Southern Africa
and the Indian Ocean**

gardons@afd.fr

www.proparco.fr/en



Proparco is a subsidiary of the AFD Group focused on private sector development. It has been promoting sustainable economic, social and environmental development for over 45 years. With an international network of 23 local offices, Proparco works closely with its partners to build sustainable solutions in response to environmental and social challenges in Africa, the Middle East, Asia and Latin America. Proparco benefits from sector-based expertise as well as a wide range of financial solutions tailored to the different stages of business development, notably thanks to its Digital Africa subsidiary, and its Propulse technical assistance offering designed to scale up the impacts and performance of its partners.

📍 South Africa

SANOFI

Prudence SELANI
Head of Corporate Affairs
likona.majavu@sanofi.com



We are an innovative, global healthcare company driven by one purpose: we chase the miracles of science to improve people's lives. We provide potentially life-changing treatments and life-saving vaccines to millions of people. We provide affordable access to our medicines in some of the world's poorest countries. We work passionately to transform the practice of medicine. We strive to provide affordable access to our medicines and vaccines for patients and populations who need them around the world.

www.sanofi.com/en

📍 South Africa

HAVAS

Katherine COUZYN
Deputy Managing Director
katherine.couzyn@havasmg.co.za



We are a one-stop-shop agency for all your advertising and media needs. The Havas Village is a truly unique proposition – creative, media, PR, e-commerce, data and health, all under one roof. Our philosophy is to work together seamlessly, without silos.

One vision, one shared way of working, one team answering to your business needs.

We're here to make a meaningful difference to the brands, the businesses and the lives of the people we work with in Africa and beyond.

za.havas.com/havas-media

📍 South Africa

INTERWASTE

Kate STUBBS
Group Business Development and Marketing Director
kates@interwaste.co.za



As environmental stewards, Interwaste's holistic approach to waste management combined with global best practice, latest legislation and leading technology provides our clients with innovative, viable and compliant solutions. By developing integrated waste management services, we're making a sustainable future possible for all. Serving land and life.

With a long record of service delivery and technological excellence, Interwaste prides itself in being the leading waste management company operating in Southern Africa. Equipped with passion and driven by the determination to realise our vision of leading in the sustainable preservation of our environment, we consistently innovate and create winning solutions for a range of waste problems.

Interwaste provides integrated waste management services to a wide range of industries from manufacturing, mining and petrochemicals to oil and gas, construction, FMCG, pharmaceuticals and automotive. By understanding the specific requirements of each company in each sector, aligning their strategy to their waste solutions, incorporating current and future legislation, we are able to provide innovative, sustainable waste solutions tailored to their needs.

Interwaste is proud to be a Sèche Environnement owned company. Sèche Environnement, is one of France's leading players in the recovery and treatment of all types of waste.

www.interwaste.co.za

📍 South Africa

INVESTEC

Reagile MOATSHE

Head: Client Coverage

reagile.moatshe@investec.com



Investec is an international banking and wealth management group that provides a range of financial services, including asset management, investment banking, and private banking. With a strong foundation in South Africa, the company focuses on delivering personalized financial solutions and building long-term relationships with clients.

In the southern African region and the Indian Ocean, Investec is dedicated to fostering economic growth through tailored financial strategies and sustainable investments, catering to the unique needs of local markets. The firm also emphasizes corporate social responsibility and community development initiatives.

www.investec.com/en_za.html

📍 South Africa

KASADA CAPITAL MANAGEMENT

Olivier GRANET

Managing Partner & Co-CEO

uveka.haricharun@kasada.com



Kasada is the leading independent real estate private equity platform dedicated to the hospitality sector in Africa, advised by Kasada Capital Management part of the Kasada group. We are committed to generating sustainable, positive impact in the African economies and communities we invest in, while also ensuring the delivery of attractive, risk-adjusted returns for investors.

In April 2019, Kasada closed its first fund, Kasada Hospitality Fund L.P. ("Kasada"), with equity commitments of more than US\$ 500 million. Kasada was established in 2018 with the support of two anchor L.P.s, the Qatar Investment Authority, the sovereign wealth fund of Qatar, and Accor, a global hospitality leader.

Our strategic approach has been to create and grow a geographically diversified value-add portfolio, balanced across key attractive locations in Sub-Saharan Africa. In line with our strict investment, returns and ESG criteria, Kasada's strategy spans all segments, from budget to luxury, including lifestyle.

www.kasada.com

LEX AFRICA

Pieter STEYN

Chairperson

psteyn@werksmans.com



Established in 1993, LEX Africa is an alliance of leading law firms across 29 countries in Africa. LEX Africa is proud to be the first and largest African legal Alliance with a Pan African legal team of more than 700 lawyers providing cross-border and local African legal solutions. With a track record that speaks to experience, expertise and success over the years, and being consistently ranked as a Band 1 Leading Regional law firm Network by Chambers and Partners, along with celebrating more than 30 years of delivering legal excellence, we thank our lawyers, clients and friends who have contributed to our success.

lexafrica.com

📍 South Africa

L'ORÉAL

Serge SACRE

Country Manager (CEO)

thandi.kunene@loreal.com

L'ORÉAL
SOUTH AFRICA

L'Oréal South Africa, based in Johannesburg, was established in the country in 1963. We now market & distribute 26 brands (including Dark & Lovely, Maybelline, Yves Saint Laurent, Kiehl's, Lancôme, Vichy, La Roche Posay, & Mizani).

Our goal is to address all of our customer's needs in their infinite diversity. Our manufacturing plant, located in Midrand, is responsible for the production of African Beauty Brands & select Garnier & L'Oréal Elvive products that are exported throughout Africa. That's why our R&I Centre in Sub-Saharan Africa focuses on developing beauty innovations that are tailored for the African consume.

www.loreal.com/en/south-africa/

📍 South Africa

SOUFFLET MALT

Jeremy ANTIER

Country Manager

jantier@souffletmalt.com

SOUFFLET  MALT

Our agronomic expertise and our innovative strength, combined with our industrial excellence, enable us to offer our customers a wide range of high quality standard or special, kilned or roasted malts. As a leader in agro-ecological transition, we are developing evermore innovative sustainable and local barley-malt supply chains, with a positive impact. As such, our malting plants are in the heart of brewing barley basins, as close as possible to the farmers, thus favouring local supplies.

Focused on customer satisfaction, we also offer services to provide solutions to their needs. To respond to their specific challenges, we can support them by co-constructing fully customised products and services that will respond to their challenges. Here in South Africa, we have engaged in farmers development where we give farmers support in barley farming and thereafter, we buy the barley from them. We are in the midst of planning for a malting facility.

www.maltes-soufflet.com/en/

📍 South Africa

TOTAL ENERGIES

Bertrand BOUVET

**Managing Director E&P and Renewables
South Africa**

bertrand.bouvet@totalenergies.com


TotalEnergies

We produce and market energies: oil and biofuels, natural gas and green gases, renewables and electricity.

Our purpose is to provide as many people as possible with energy that is more affordable, more reliable and more sustainable.

totalenergies.com

📍 South Africa

VEOLIA

Jérôme BONICHON

Chief Administrative and Financial Officer

jerome.bonnichon@veolia.com

+27 (0) 799 929 909



Norfund and French global environmental company Veolia are launching a joint development and financing platform to contribute to green industry in Africa through sustainable solutions for water, energy and waste management.

The partnership aims to develop, finance, build and operate solutions that offer low-carbon energy, optimized water cycle and sustainable waste management.

www.veolia.com/en

📍 South Africa

VODACOM

Yvonne RASEROKA

Marketing Manager

yvonne.raseroka@vodacom.co.za



Vodacom Business helps our enterprise customers work smarter, whether it's a small or home office, a small to medium enterprise, a large corporate or a public sector entity.

As a first-tier connectivity and network provider, with our leading IoT solutions and cloud facilities, we make it possible to manage bandwidth requirements seamlessly over guaranteed fixed-line and wireless connections therefore connecting not only people but places and things too.

We work with customers to put together a combination of services that meet their needs and support the security and integrity of their businesses helping them to become more efficient and save costs.

We provide connectivity as well as internet and virtual private network services to our customers over a variety of wireless, fixed-line, satellite, mobile and converged technologies. We also offer hosted cloud services, combining our experience and track record in delivering both traditional and utility-based services with the latest emerging technologies.

vodacom.com

📍 South Africa

WILTONS

Katy WILTON MARTINS

Owner/business director

+27 (0)725 98 59 03

katy@wiltons.co.za



Wiltons provides a full range of financial, compliance, and operational support services to help companies establish and grow their presence in South Africa and neighbouring countries. Our comprehensive offerings include public officer appointments, fully outsourced accounting and finance functions, tax advisory and compliance (covering both direct and indirect taxes), as well as company secretarial services.

wiltons.co.za

Business France delegation

BATITAG HOME - 28

CABINET VEBRARD / RSM - 28

CASSE DE LA SOURCE - 28

CCI MAYOTTE - 29

EP2C ENERGY - 29

FLEETI - 29

FLYING WHALES - 30

GRAND PORT MARITIME DE LA RÉUNION - 30

INNOVAR OI - 30

INVEA - 31

MARTINGALE - 31

FABRIKETMOI - 31

PEINTURE SOLEIL - 32

SHANE INVESTMENT - 32

SHARP VISION - 32

TESMEC SA - 33

THE ACCESS BANK UK LTD - 33

YOUSCRIBE - 33

📍 Reunion Island - France

BATITAG HOME

Gilles TECHER

CEO

+33 (0)6 92 23 47 90
gillestecher@hotmail.fr



Founded in 2018, Batitag is a brokerage company specializing in construction work within a closed network. For your construction, renovation, and any type of home-related work, we provide professionals who have been thoroughly vetted based on their skills and financial reliability. With Batitag, no project will ever be abandoned—this is the formal commitment we make to all our clients.

Moreover, no project is complete without the presence of a third party to guide and oversee the work. With Batitag, a project manager is assigned to you to facilitate your construction experience... this is what we call [#BATITAG SERENITY](#)

www.batitag.com

📍 Reunion Island - France

CABINET VEBRARD / RSM

Eric VERBARD

Associate

+33 (0)6 92 60 99 09
eric.verbard@gmail.com



RSM is present in the main French economic hubs with offices, leaders in each region.

Our teams support you on a daily basis and are always looking out to anticipate the most appropriate responses and helping you to see the bigger picture for you and your company.

The knowledge and the analysis of your market, of the regulatory and legal context, of the understanding of your ambitions allows us to secure your decision.

When you work with RSM, you have access to our global expertise, as well as professionals that have a deep understanding of the local and regional challenges your business may face. We know that one size does not fit all, and so our regional experts will provide you with skills, insights and resources that suit your business depending on the jurisdictions in which you operate.

www.rsm.global.com

📍 Reunion Island - France

CASSE DE LA SOURCE

Loïc EGAMBAROM SOCOLINGOM

CEO

+262 262 26 95 40
loic@cdls.re



CASSE DE LA SOURCE

Casse de la Source is a family-owned auto salvage yard located in Saint-Louis. With over 28 years of experience in the field, we specialize in the sale of used parts, vehicle towing, demolition, and more recently, vehicle rental. We offer our services to both individuals and professionals.

www.cdls.re

📍 Mayotte - France

CCI MAYOTTE

Nadine HAFIDOU

Secretary - Member of the Board

+262 2 69 61 04 26

nhafidou@mayotte.cci.fr

Ikibal BOINALI

Deputy CFO

+262 2 69 61 04 26

i.boinali@mayotte.cci.fr

www.mayotte.cci.fr



The Mayotte Chamber of Commerce and Industry (CCI) is part of the national network of Chambers of Commerce and Industry, represented by CCI France and under the supervision of the Ministry of Economy and Finance. Locally, its supervision is carried out by the Prefect of Mayotte.

The Mayotte CCI fulfills the roles of both a Regional CCI (CCIR) and a Territorial CCI (CCIT). In October 2019, it signed its second objectives and resources agreement, outlining the regional contract of objectives and performance. These documents provide the framework for CCI funding and operational methods within the scope of its missions:

- Of general interest,
- Business support, assistance, and advisory services,
- Support and advice for the international development of businesses,
- Development of initial and continuing professional training,
- Creation and management of facilities,
- Intellectual services to public authorities,
- Any expertise related to commerce, industry, or services.

📍 Madagascar

EP2C ENERGY

Nicolas BIDAUD

Country Manager

+261 38 35 993 40

nbidaud@mg.ep2c-energy.com

www.ep2c-energy.com



EP2C Energy provides specialist knowledge to the international oil & gas, mining, petrochemical, life sciences, power generation and construction industries. Our clients are predominantly major operating companies and international engineering or construction companies.

📍 France

FLEETI

Ludwig ESPITALIER NOEL

Sales Executive - Indian Ocean

+230 5450 3220

ludwig.espitaliernoel@fleeti.co

<https://en.fleeti.co>



Discover Fleeti, your innovative solution for optimal management of operational costs. With detailed tracking tools and in-depth analytics, Fleeti helps you reduce expenses and enhance fleet efficiency.

Fleeti positions itself as your trusted fleet management partner, placing data at the heart of your strategy to optimise operations. Transform your approach to fuel management, maintenance, temperature control, safety and more while maximizing performance.

📍 France

FLYING WHALES

Florian LANNOU

Commercial Director Africa

+33 (0)6 98 42 72 50

florian.lannou@flying-whales.com

www.flying-whales.com



FLYING WHALES is a French-Canadian company that is developing a revolutionary industrial program of rigid airships for the point to point transport of conventional and exceptional loads up to 60tons, whose inaugural flight will take place in 2026.

FLYING WHALES SERVICES, will launch the first air network in Africa designed to improve goods flows within the African Free Trade Area (AfCFTA). It will connect in its first deployment phase 22 African countries and economies for high-speed connectivity and smooth mobility of cargo at all times.

📍 Reunion Island - France

GRAND PORT MARITIME DE LA RÉUNION

Julien DUJARDIN

Chairman of the Management Board

julien.dujardin@reunion.port.fr

Henri DUPUIS

Chief Strategy Officer

henri.dupuis@reunion.port.fr

+262 692 313 641



The GPMDLR is both the port authority of Port Réunion (leading French overseas port) and a port service provider which offers the following services:

- First-class infrastructure to European standards including: 6 ship to shore cranes and 2 mobile harbor operated by private stevedores. 20 Ha of platforms for containerized traffic, 4,000 m² of bonded warehouses, 6 Ha of multipurpose platforms alongside the quay; - petroleum product unloading services (light and heavy hydrocarbons);
- Fire safety and anti-pollution services dedicated to the unloading of oil tankers; - a wide range of shore supplies and services;
- An efficient technical platform for ship repairing.

Port Réunion is directly connected to Europe (21 days of transit), the Indian subcontinent and the gulf (6 days), Southeast Asia (9 days) and East Africa (5 days), via 12 regular containerized, general cargo and Ro-Ro liner services. Moreover, its geographical position allows it to be a European port at the gates of East Africa; thus, Port Réunion can provide shippers with logistics solutions that meet European standards in a risk-free environment.

<https://reunion.port.fr/en/homepage/>

📍 Reunion Island - France

INNOVAR OI

Raymond Michel SOUCRAMANIEN

CEO

+262 692 603 295

soucram.michel@gmail.com

INNOVAR OI is a company based in Réunion Island in Indian Ocean. It specializes in construction and renovation activities for all trades, as well as the selling and installation of solar lighting.

The company has been in existence for 4 years and is led by Mr. SOUCRAMIEN. Its clientele includes both individuals and local authorities (social landlords).

📍 France

INVEA

Omar IBN ABDILLAH

CEO

+33 (0)6 52 83 09 07

omaribnabdillah@invea.org



Invea is a platform that elevates African expertise, connecting experts, consultants, and freelancers with opportunities to enhance their skills and increase their visibility. We offer comprehensive solutions through an e-learning platform and a marketplace featuring African experts available for short- and medium-term assignments. Our network spans various fields, including accounting, legal, finance, management, sustainability, tech, and cybersecurity, providing a wide range of expertise to meet diverse client needs.

We offer four key programs:

- "Unlock Your Career": A holistic program that provides ISO certifications, personal branding support, online training, personal coaching, professional English courses, and access to specialized work tools. This program is designed to empower consultants, managers, and experts to maximize their professional impact.

- "Servant Leadership": A leadership development program aimed at cultivating responsible managers, with a focus on ethical leadership and effective management practices.

- Sustainable Consulting Program: Focused on optimizing business processes and enhancing management and organizational impact through adherence to ISO 26000, ISO 9001, and ISO 14000 standards.

- Tailored Consulting Program: Customizable training and consulting services designed to address the specific needs and challenges of individual businesses, providing bespoke solutions that align with their unique goals. At Invea, we are committed to supporting companies and professionals in achieving their goals by providing access to a network of specialized experts and tailored solutions that drive success.

www.invea.org

📍 Reunion Island - France

MARTINGALE

Gilles LENY

CEO

+33 (0)6 92 47 42 01

gilles@martingale.re



Martingale is a company based in Reunion Island, a French overseas department. It specializes in the fields of financial engineering and data analysis. With a sharp expertise and an innovative approach, our company stands out for its ability to offer tailor-made solutions, adapted to the specific needs of each client

www.martingale.re

📍 Reunion Island - France

FABRIKETMOI

Carline GRUNFELDER

CEO

+33 (0)6 92 65 57 67

carline.fabriketmoi@gmail.com



By Carline G. is a stylist based in Réunion Island, passionate about fashion and creative design. Starting with her first dress at age 12, she pursued both management studies and fashion design. After moving to Réunion, she launched her own business, expanding into embroidery and bespoke fashion. She creates two collections annually, drawing inspiration from fashion trends, with offerings that include custom gowns.

fabriketmoi.com

📍 Reunion Island - France

PEINTURE SOLEIL

François ARNASSALOM

CEO

+33 (0)6 92 17 52 40

earnassalom@gmail.com

📍 Reunion Island - France

SHANE INVESTMENT

Pravin RAMDIN

CEO

+33 (0)6 92 28 97 07

shaneinvestment@outlook.com

📍 France

SHARP VISION

Angela MWELU TSHIKHOVHOKHOVHO

Senior VP - Business Development -
Africa

+27 765 718 690

angela.mwelu@sharpvision.fr

sharpvision.fr



We are a leading and award-winning govtech specializing in regulatory solutions for automated monitoring of the gambling ecosystem.

With a strong global presence and a track record of successful references in Africa, we prioritize innovation to keep our clients ahead of emerging trends and technologies.

📍 France

TESMEC SA

David CHABERT

CEO

+27 82 963 8252

davidc@maraistrenching.co.za



Tesmec SA Pty (LTD) is the South African branch of Tesmec SpA. Opened in 2011, Tesmec SA has been involved in major local projects for gas pipelines and optical fiber installation. Thanks to a young team with great experience in technology and customer service oriented, Tesmec SA is achieving major goals.

Tesmec SA has the engineering capabilities to manage, maintain and repair trenchers as efficiently as possible, keeping a stock of wide range of spare parts and having a local technical and mechanical competence on all its models.

Starting from 2014 Tesmec SA becomes a supplier of overhead stringing equipment, pullers for cable laying and pipe rehabilitation, with a relevant stock of tools to face the needs and urgencies of customers involved in the high and medium voltage lines construction.

www.tesmec.com

📍 France

THE ACCESS BANK UK LTD



Justin MARIA

Paris Branch Manager

mariaj@theaccessbankukltd.fr

Julie SOYINKA-SONUGA

Deputy Head of Commercial Banking

+44 (0)792 057 780

soyinka-sonugaj@theaccessbankukltd.co.uk

Our objective is to grow the international business of the Access Bank Group through excellence in customer service and innovative solutions in Trade Finance, Commercial Banking and Asset Management.

www.theaccessbankukltd.co.uk

📍 France

YOUSCRIBE



Stéphanie Marc

Sales Deputy Director

+33 (0)6 80 73 40 27

stephanie.marc@youscribe.com

A pocket-sized digital library: YouScribe lets you read everywhere, all the time. Reading enthusiasts, students, teachers and professionals in training can enjoy books, audiobooks, comics and press titles available online on all media (smartphone, tablet, computer).

YouScribe is a library for everyone, with a catalogue that is enriched every day, bringing together more than a million ebooks, comic books, press titles, audio books, children's literature, university reports, professional works and music scores... Discover the shelves of the largest digital library in Europe and Africa!

YouScribe currently operates in France and 11 African countries: Morocco, Tunisia, Côte d'Ivoire, Senegal, Cameroon, Burkina Faso, Mali, Democratic Republic of Congo, Guinea, South Africa, Madagascar... And many more countries to come!

en.youscribe.com

MEDEFI Delegation

AFRICA GLOBAL LOGISTICS - 35

ALSTOM - 35

BRGM - 35

BUREAU VERITAS - 36

COBASA -36

EGIS - 36

HDF ENERGY - 37

KIS SAS - 37

MATIÈRE - 37

MEDEF INTERNATIONAL - 38

MISTUBISHI HEAVY INDUSTRIES -38

RATP DEV -38

SUEZ - 39

SYSTRA - 39

📍 France

AFRICA GLOBAL LOGISTICS



Philippe LABONNE

CEO

isabelle.petit@aglgroup.com

Eric MELET

Managing Director of Logistics and Railway Solutions

eric.melet@aglgroup.com

www.aglgroup.com/en/

Africa Global Logistics (AGL) is the leading multimodal logistics operator (port, logistics, sea and rail) in Africa. The company is now part of the MSC Group, a world reference shipping and logistics group.

Having developed expertise over more than a century and with more than 23,000 employees working in 49 countries, including Timor and Haiti, AGL provides its Africa and global customers with global, customized and innovative logistics solutions, with the ambition of making a lasting contribution to Africa's transformation.

📍 France

ALSTOM



Henri POUPART-LAFARGE

CEO and Director at Alstom

Philippe DELLEUR

SVP Public Affairs

www.veolia.com/en

Alstom commits to contribute to a low carbon future by developing and promoting innovative and sustainable transportation solutions that people enjoy riding. From high-speed trains, metros, monorails, trams, locomotives, to turnkey systems, services, infrastructure, signalling and digital mobility, Alstom offers diverse customers the broadest portfolio in the industry.

With a presence in 64 countries and a talent base of over 84,700 people from 184 nationalities, the company focuses its design, innovation, and project management skills to where mobility solutions are needed most. Listed in France, Alstom generated revenues of €17.6 billion for the fiscal year ending 31 March 2024.

📍 France

BRGM



Eric GOMEZ

Area Manager Southern and Eastern Africa

e.gomez@brgm.fr

<https://www.brgm.fr/en>

France's reference public institution for Earth Science applications.

📍 France

BUREAU VERITAS

Stéphane GAUDECHON
GSIT Growth Leader MCA



Bureau Veritas is a global leader in testing, inspection, and certification. Founded in 1828, the Group employs more than 83,000 people across over 1,600 offices and laboratories worldwide.

Bureau Veritas helps its clients improve their performance by offering innovative services and solutions to ensure that their assets, products, infrastructure, and processes meet quality, health, safety, environmental protection, and social responsibility standards and regulations.

group.bureauveritas.com

📍 France

COBASA

Henri DE VILLENEUVE
CEO
henri@cobasa.co.za



Cobasa is an investment management company dedicated to Africa. Located in Johannesburg, at the crossroads of the Anglophone, Francophone and Lusophone Africa, COBASA provides a unique investment advisory service on the continent.

COBASA is active in Africa since 35 years, through a network of privileged partners with a proven track record in Africa and wishing to promote the emergence of new cross-border dynamics on the continent.

cobasa.co.za/en/home-2

📍 France

EGIS

Arnaud DE RUGY
Director Africa
arnaud.derugy@egis-group.com



Egis is a leading global consulting, construction engineering and operating firm. We work side by side with clients to build a more balanced, sustainable and resilient world.

www.egis-group.com

📍 France

HDF ENERGY

Nicolas LECOMTE

Director Southern and East Africa

nicolas.lecomte@hdf-energy.com



Development of clean, high-power power plants incorporating massive (multi-MW) electricity storage. Integration of massive storage MSE stations into network infrastructures.

HDF Energy is a leading global player in the hydrogen industry, dedicated to developing large-scale hydrogen infrastructure and advanced multi-megawatt fuel cell technology.

www.hdf-energy.com

📍 France

KIS SAS

Vanessa ROUX

Export Sales Director for Africa

vanessa.roux@kis.fr



Based in Grenoble (France), KIS, a subsidiary of the Photo-Me Group, is one of the world leaders in the design, production, and distribution of professional instant photo printing equipment. As the research and development center of the Photo-Me Group, KIS is the inventor of the one-hour photo processing concept. With more than 43,000 photo printing kiosks and photo booths installed across 5 continents, KIS Photo-Me Group solutions are globally recognized and appreciated.

Listening to consumers and mastering technology are the key factors in KIS's success. With over thirty years of experience and a global market vision, KIS anticipates both consumer and technology trends. As a result, our equipment naturally dominates its market, making KIS an essential reference.

<https://en.kis.fr/>

📍 France

MATIÈRE

Vincent LEROND

Area Business Manager

v.lerond@matiere.fr



Bridge Design And Construction.

www.matiere-tp.fr

📍 France

MEDEF INTERNATIONAL



Philippe GAUTIER
Managing Director

Maxime KOUTCHENKOFF
Head for Central Africa and Southern Africa
mkoutchenkoff@medef.fr

Laurent PUGLIONISI
Resident Representative for Central Africa
laurent@puglionisi.com

www.medefinternational.fr/english/

MEDEF International is a non-profit private-funded organisation, created in 1989 by MEDEF, the French Business Confederation. MEDEF International is the most representative organisation of the French private sector at an international level. It is chaired by Mr Frederic SANCHEZ, CEO of FIVES GROUP.

MEDEF International aims at promoting the French companies' know-how abroad through collective actions. MEDEF International supports trade, technologic cooperation and investments, long-term partnerships, especially on emerging and developing markets as well as reconstruction markets.

It gathers every year about 7100 French companies already operating in the world, in 85 Business Councils headed by 55 CEOs of major international French companies.

📍 France

MITSUBISHI HEAVY INDUSTRIES



Hiroaki ICHIHASHI
President - Mitsubishi Heavy Industries France

Shuji TAKIGUCHI
Assistant Manage
shuji.takiguchi.a7@mhi.com

www.mhi.com

Mitsubishi Heavy Industries (MHI) is one of the world's leading industrial groups, spanning energy, logistics & infrastructure, industrial machinery, aerospace and defence. MHI Group combines cutting-edge technology with deep experience to deliver innovative, integrated solutions that help to realize a carbon neutral world, improve the quality of life and ensure a safer world.

📍 France

RATP DEV



Mehdi SINACEUR
Deputy CEO
mehdi.sinaceur@ratpdev.com

Nthabiseng KUBHEKA
CEO Bombela Operating Company
A Subsidiary of RATP Dev
nthabiseng.kubheka@bombelaop.co.za

www.ratpdev.com
bombelaop.com

RATP Dev is a subsidiary of the RATP Group, global leader in high-capacity urban rail and the world's third largest public transport operator. All over the world, our 23,000 people design, operate, maintain and modernize public transit networks of automated metros, commuter rail, tramway, bus and many other modes.

We have built our expertise in the ultra-dense, constantly-modernized Paris network. Since 120 years our experts manage complex projects, improve passenger experience, participate in large-scale sport or cultural events.

Thanks to this unrivalled know-how, we serve more than 100 cities in 15 countries and 5 continents. We provide custom-made solutions that meet their specific challenges in terms of the environment, social inclusion, growth or attractiveness.

We build, deliver and commit for the best of public transport, every day, everywhere, for everybody – to make it the natural choice for cities and passengers.

📍 France

SUEZ

Yves RANNOU

Executive Vice President Recycling & Recovery

yves.rannou@suez.com



Faced with growing environmental challenges, SUEZ has been delivering essential services that protect and improve our quality of life for more than 160 years.

SUEZ provides its customers with innovative and resilient solutions for water and waste services. With 40,000 employees across 40 countries, the Group works with customers to create value over the full lifecycle of their assets and services, and to drive their low carbon transition. In 2023, SUEZ provided drinking water for 57 million people worldwide and sanitation services for more than 36 million people.

The Group generated 7.7 TWh of energy from waste and wastewater. In 2023, SUEZ generated revenues of 8.9 billion euros.

www.suez.com/en

📍 France

SYSTRA

Mehdi SANDID

Deputy Vice President Sub Saharan Africa

msandid@systra.com

Louis DAVID

Director Eastern and Southern Africa

ldavid@systra.com

SYSTRA

SYSTRA is one of the world's leading engineering and consultancy groups specialising in public transport and mobility solutions. For more than 65 years, the Group has been committed to helping cities and regions to contribute to their development by creating, improving and modernising their transport infrastructure.

With its 11,000 employees, the Group's mission is to connect people and bring territories closer together in the 80 countries where it operates. By making travel more fluid, the infrastructures designed by SYSTRA bring communities together, develop social integration and facilitate access to employment, education and leisure.

A benchmark signature for transport solutions, SYSTRA supports its partners and clients throughout the lifecycle of their projects. SYSTRA is involved at a very early stage in the design phase, right through to the deployment and maintenance test phases. SYSTRA provides all of its services in more than 80 countries worldwide and generates 76% of its turnover internationally.

KEY FIGURES

- €1.1 bn in sales in 2023
- 3rd international engineering company for Mass Transit & Rail*
- 4th for Bridges*
- 6th in the Transport sector*

* Engineering News-Record (ENR) ranking, 2023-2024

www.systra.com/en

Technical Education

An example: From Nantes to Eastern Cape

Several educational projects have been formalized, in the fields of construction (concrete 3D printer), renewable energies and digital model of the BIM building.

The educational projects of the Nantes Academy - EMC TVET College partnership

Following the mobility, from 4 to 8 March 2024, of a delegation from the Académie de Nantes to Eastcape Midlands TVET College, in the Port Elizabeth region, several educational projects have been formalised, in the fields of construction, energy and digital building modelling.

These projects are part of formalized partnerships (Memorandum of Understanding) signed between:
-l'EMC TVET College, The Rosa Parks high school (La Roche sur Yon), The Lycée Monge - La Chauvinière (Nantes) and The Eugène Livet high school (Nantes)

Renewable energy:

The students of the two institutions will work together on two projects in the field of energy:

- Photovoltaic energy production for a residential residence
- Thermal energy storage for a residential residence

For South Africa, it will be level 3 (L3) students and for the Monge high school, 15 students from the BTS Fluids Energy Home Automation (FED) who will work together.

The digital model of the building:

BIM (Building Information Modeling)

It involves working on a bioclimatic house project and studying it with the constraints of each country. For the Rosa Parks high school, they are students in the 2nd year of the vocational baccalaureate in Building Studies Technician.

For EMC TVET College, they are N2-N3 (Civil Student) students. It is planned to model using AutoCad, Sketchup and Revit software. The culmination will be the organization of a BIM week in France at the beginning of October 2024.

The concrete 3D printer (mechatronics):

This partnership across several schools is an extension of the work underway at the Livet high school on technological innovation and the robotization of construction sites. A first 3D printer was produced with the Lycée Appert d'Orvault and financed by the Ecole Française du Béton.

For its operation, it is the subject of a partnership with Nantes University and the LS2N laboratory. The new work that will be carried out with the Rosa Parks high school and EMC TVET College consists of the design of a low-cost evolution of the machine, its manufacture and the development of educational activities.

In the same field of mechatronics, the Livet high school where Sébastien Canet, a teacher in the BTS Design and Industrialization in Micro-techniques, teaches, offers collaborative work on a Braille printer.

The idea of this project is to design a Braille printer with a printing system that can be produced in a FabLab to make the product accessible to as many people as possible.

Other partnerships under consideration:

The EMC establishment in Graff-Reinet trains young people in the professions of protection and personal safety.

The Lycée Branly, in La Roche sur Yon, which offers the BTS Operational Security Management, is interested in a collaboration.

The Lycée Branly is also in favour of a partnership for its hotel and restaurant courses.



**AMBASSADE
DE FRANCE
EN AFRIQUE DU SUD,
AU LÉSOTHO
ET AU MALAWI**

*Liberté
Égalité
Fraternité*



A special thanks to:



Pernod Ricard