

# VCLS Introduction

**From Innovation to Impact - Accelerating Global HealthTech Access for Patients with Critical Unmet Needs**



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# VCLS, Your Strategic Partner to **Drive Patient Access** at Global Scale



**Continuum of scientific expertise** covering pre & post market to derisk & tailor your development plan and execution, while accelerating patient access to innovation



**Strong focus on multidimensional innovative solutions** to address unmet patient needs



**Trusted partner** to address sustainability, equity & diversity



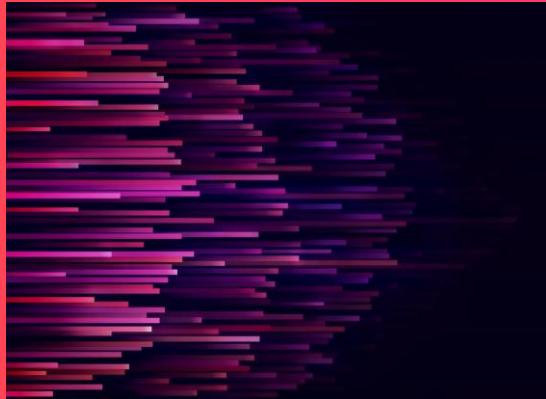
**Deep understanding of regulatory agencies and payers' expectations** to maximize your commercial success



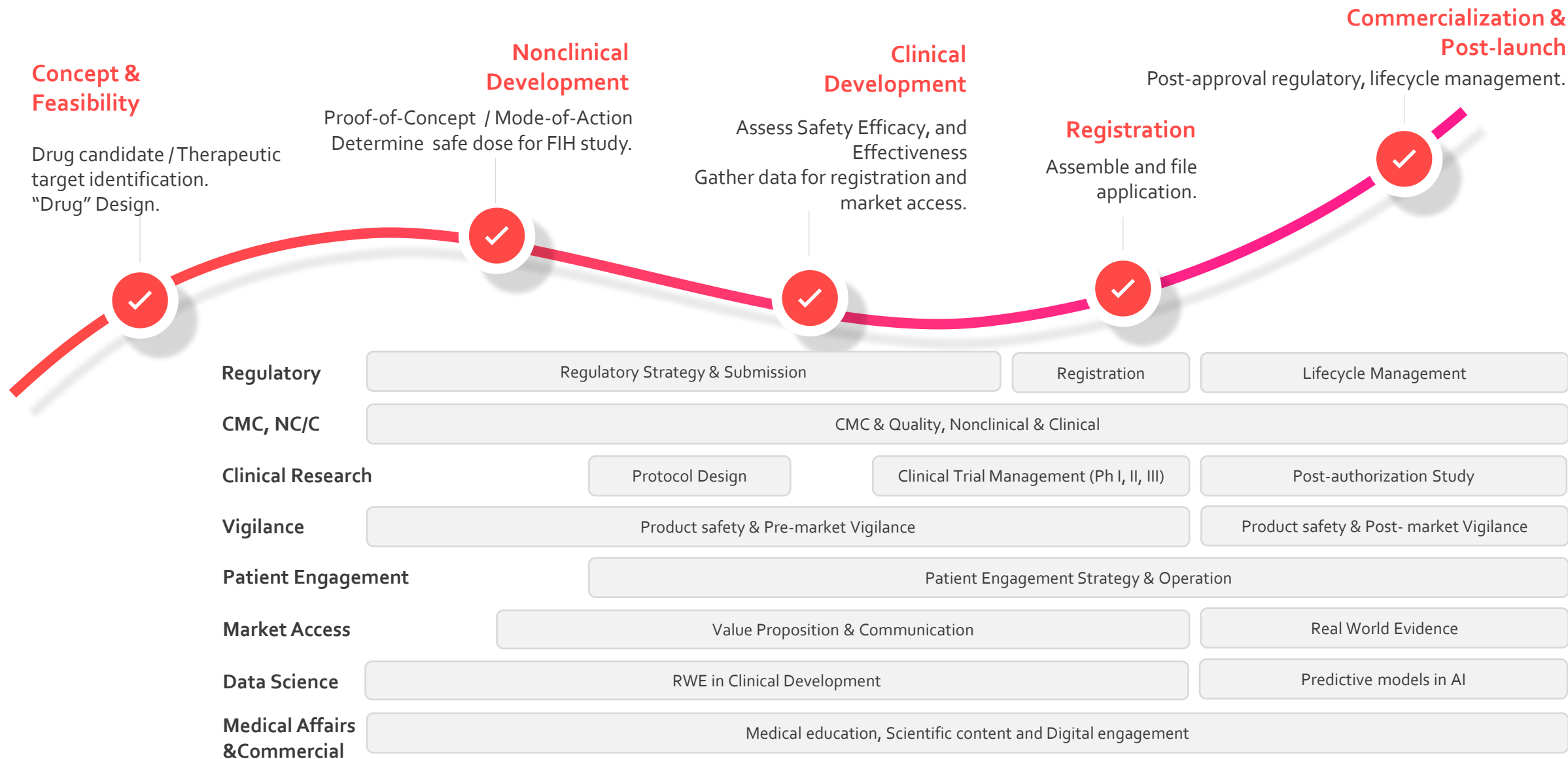
**Global outreach** to expand & secure market coverage

## VCLS at a glance

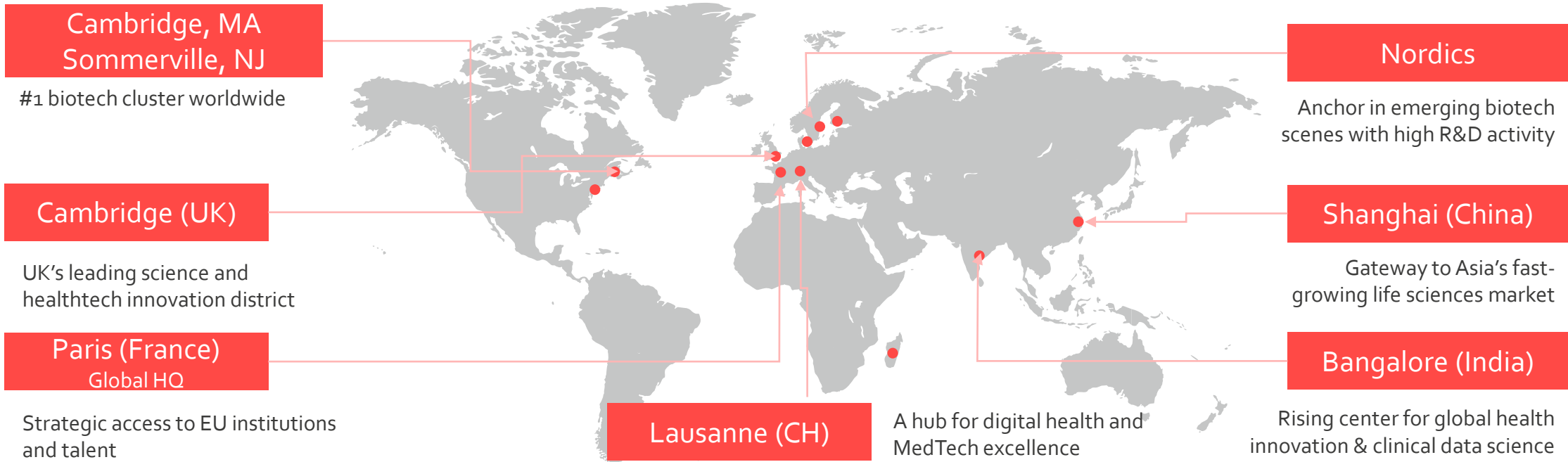
- **Accelerate Patient Access** at Global Scale
- **Innovative Solutions**
- **Trusted Partnership**
- **Global Outreach**



# Interdisciplinary Solutions from Bench to Bedside for Evidence Generation to Delivery



# VCLS is anchored in the world's most vibrant Life Sciences ecosystems



**180+**  
Employees

**+20**  
Nationalities

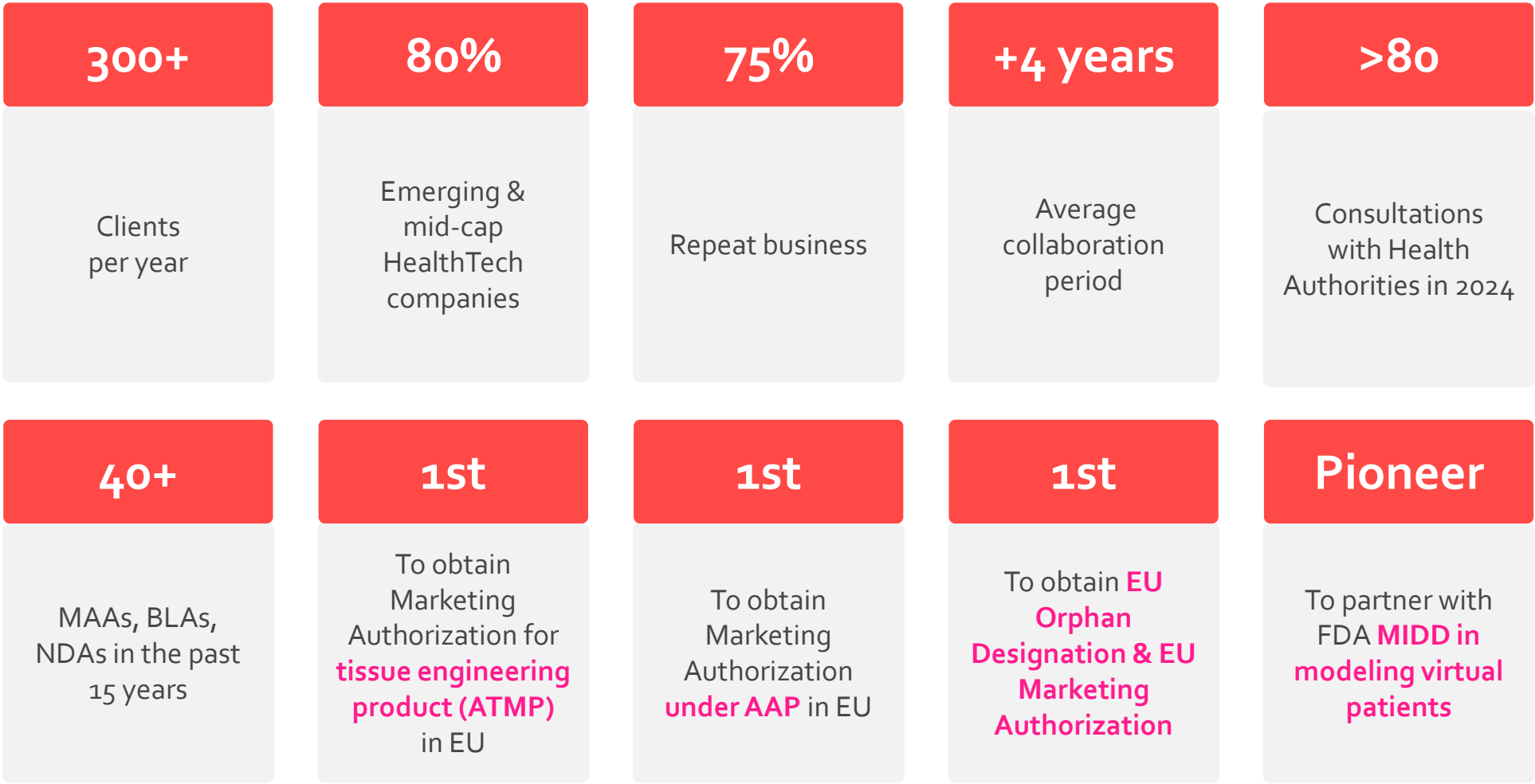
**100%**  
Scientifically  
trained

**90%**  
Ph.D., MD, M.Sc.

**4**  
Continents

**10**  
Countries

# 29 Years of Successful Experience with a Proven Track of Record

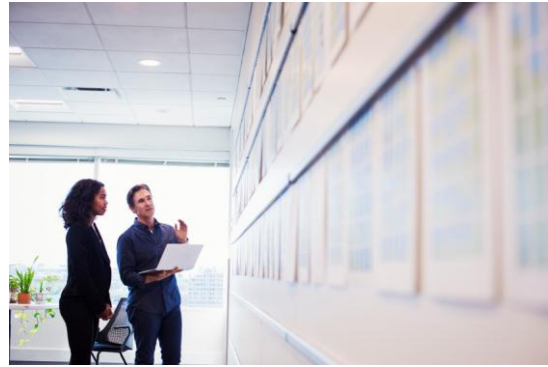




- Neighborhood, **the VCLS Innovation Center**, empowers entrepreneurs to rise to the challenge of developing innovative solutions
- We provide personalized mentoring, VCLS expertise, and a broad network to:
  - **unlock startups' global regulatory strategy**
  - **derisk their product development**
  - **build their community**
- VCLS proudly guides our Neighbors throughout their **entrepreneurial journey**



# We Accompany you From Strategic Guidance to Operational Excellence



## Strategic Consulting

Product positioning  
Market access  
Clinical development  
Regulatory  
Data evaluation

## Operations

- Clinical operations
- Regulatory submissions
- Pre- & Post-market vigilance
- Lifecycle management

## Digital, Data & Technologies

- Data privacy & compliance
- Computer/In Silico modelling
- Quality Management System
- Real World Evidence

## Scientific Communication

- Medical writing
- Scientific content creation



## A Broad Product Expertise



Cell, Gene &  
Tissue Engineering  
Therapies



Biologics



Vaccines



Small Molecules



Digital Health  
Technologies



Combination  
Products



*In Vitro*  
Diagnostics



Companion  
Diagnostics



Medical Devices

# Our Value Proposition

1

## **Holistic Solutions & Integrated Product Development**

Our interdisciplinary solutions ensure your life science innovations are developed, tested and brought to market and patients efficiently

2

## **Bridging Scientific Innovation & Commercial Success**

Scientific, regulatory, and market access to provide seamless pathway from early-stage development to commercialization

3

## **Empowering Science Through New Technologies**

We transform your product development journey by integrating advanced technologies, AI-driven insights into every stage of development.

From product positioning to patient access, our integrated approach ensures your innovations are patient-centered and commercially viable.

# VCLS Business Continuity Plan

## Our Mission

Ensure continuity of high-quality operations, protect our people, and maintain uninterrupted client support during any crisis.



### Operational Continuity

### Human Capital

### IT & Security

### Finance & Legal

### BD & Client Management

|                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                  |                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                     |
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| <ul style="list-style-type: none"><li>▪ Clear crisis governance: defined roles, milestones, backup resources.</li><li>▪ Risk mitigation + communication plans to maintain delivery quality.</li><li>▪ Agile resource planning and multidisciplinary teams to support client continuity.</li></ul> | <ul style="list-style-type: none"><li>▪ Health and safety of employees ensured.</li><li>▪ Strong culture, engagement, and cross-regional collaboration.</li><li>▪ Legal agility to adapt rapidly to local constraints.</li></ul> | <ul style="list-style-type: none"><li>▪ Robust, cloud-based, globally accessible IT infrastructure.</li><li>▪ Secure remote access + comprehensive collaborative tools (AV conferencing, shared platforms).</li></ul> | <ul style="list-style-type: none"><li>▪ Strong financial stability and diversified client base reducing exposure to crisis.</li><li>▪ Long-term project portfolio ensuring resilience.</li><li>▪ No debt; fully remote financial &amp; legal operations maintained (invoicing, AP/AR).</li></ul> | <ul style="list-style-type: none"><li>▪ Continuous communication with clients to anticipate impacts.</li><li>▪ Remote-ready workforce ensuring uninterrupted relationships.</li><li>▪ Centralized cloud CRM for tracking and consistency.</li></ul> |
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# A Trusted Partner with Strong Environmental, Social and Governance



## Environmental

- Silver Award from Ecovadis
- WelImpactIndex®



## Social

- HappyIndex® AtWork



## Governance

- ISO 9001 Certified
- ISO 27001 Certified



# Thank you!



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